



DOING DIFFICULT JOBS IN DIFFICULT PLACES

NEWSLETTER

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VIP visitors

The KAFZA Team have hosted two VIP visits this year. The first from HH Sheikh Mohammed Bin Maktoum Bin Juma Al Maktoum who came to see SKA's unique operations in Khor Al Zubair at both the SKA Terminal and at the jetties. After the visit to the terminal and the jetties, HH Sheikh Mohammed Bin Maktoum Bin Juma Al Maktoum and the

SKA Team moved to Baghdad for a series of visits with the Prime Minister, the Minister of Oil, the Minister of Energy and the Director General of the State Oil Marketing Organisation (SOMO). All were briefed on the unique nature of SKA's operations and the advantages they will bring to the Iraqi people.



SKA CEO Mike Douglas signing a Memorandum of Understanding with HH Sheikh Mohammed Bin Maktoum Bin Juma Al Maktoum at the SKA jetty office in KAFZA



SKA's Challenger aircraft in Baghdad, Iraq



SOMO chief at SKA Fuel Terminal

Also, SKA welcomed the delegation of Mr. Ammar Abdal al-Anbagi, the new Director General of Iraq's State Oil Marketing Organisation (SOMO). This was particularly significant as he had only been appointed 17 days prior and SKA was among his first high-priority visits. During the

visit, the team gave a tour of the terminal and highlighted the recent upgrades, explaining the benefits that SOMO can derive from importing and exporting refined products in Iraq. Final arrangements are now in place for the bidding of SOMO contracts this year.

KAFZA Keeps Fit in the “Hurt Locker”

With all the new work on the horizon, it is important that the workforce stays fit and healthy. The KAFZA gym has recently been upgraded to include a new “Body Solid” cross-fit apparatus, capable of exercising all muscle groups. Combined with the cardio kit already in the gym, the team will be strong and well-prepared to tackle any challenges ahead.

KAFZA Terminal Upgrades - Make Two into One

The KAFZA Upgrade program continues at pace. The successful installation of “internal floating roofs” in all remaining tanks last year was a significant milestone, allowing for the handling of multiple products. To further improve efficiency, the original product pumps have been replaced, resulting in a two-fold increase in product transfer speed. The maintenance engineer, Mustafa Hamid, deserves special recognition for his innovative solution to the problem of dead stock (the hard-to-get-at stuff at the bottom of the tank). What once took hours can now be accomplished in minutes, much to the satisfaction of our valued customers.



Body Solid trainer



SKA Fuel Terminal in KAFZA



SKA CEO Mike Douglas and HH Sheikh Mohammed Bin Maktoum Bin Juma Al Maktoum visiting SKA Toyota in Mogadishu

VIP visit to Mogadishu

On 5 Feb 2023, Mr and Mrs Douglas welcomed the delegation of Sheikh Mohammed bin Maktoum bin Juma al Maktoum, a member of the Dubai Royal family and Chairman of the Dubai-based MBM Group. The delegation viewed SKA operations and held meetings with the UAE Defense Attache and Somalia's President Hassan Sheikh Mohamud. SKA Risk Management provided close protection to our guests throughout their visit.



FlyDubai and DLA fuel contract wins in Somalia

2023 has started at a fast pace for the fuel team in Somalia - from overcoming fuel testing limitations to delivering products to new clients. The increase in commercial operations has focused our attention on ensuring timely delivery and quality control with customer requirements and employee safety in mind. In addition to resuming operational capacity, our client base now includes the most familiar

FlyDubai, as well as one of our oldest customers - the US Defense Logistics Agency. The team continues to receive all types of new equipment required to perform work, ranging from JIG-compliant ladders to PPE. The construction of the new tank farm is now in the final stages and SKA is collaborating closely with its JV partners to ensure timely completion in line with regulatory standards.



SKA truck fueling FlyDubai aircraft

LOGCAP V, Fluor and SKA

Despite facing a tight deadline but determined to win, our team put together a rapid proposal to take over support services for the US military in Baledogle and Kismayo. The proposal was made to Fluor Corporation after the previous contractor failed, and we are thrilled to report that we have secured the contract.

We have expanded our services portfolio, building on our success with Constellis in both of these locations over the last 2 years. Through a significant \$7M investment in equipment, we will provide 76 vehicles leased to the contract - including service vehicles, heavy plant and ground support equipment. Furthermore, we will expand operations by moving into 2 new camps, enabling us to deploy over 250 skilled personnel to fulfil all of Fluor's requirements. The project will double the size of our operations in the country

and will last for 3 years, with options to extend. "This is the biggest opportunity to come our way over the past decade in Somalia," said the CEO. "We will leverage our prior successes and work cohesively as a team to ensure that our exceptional service is provided on time and according to our client's needs," he added.

Expanding our operations in Kismayo is in line with significant investment in the region by the UAE Government and others. This investment will see the clearance of the seaport, rehabilitation of the jetties and the construction of a Fuel Terminal, bringing much-needed modern infrastructure to southern Somalia. This maritime improvement will be matched by upgrades to the airport, conducted by SKA, to attract more international cargo and passengers, and build a logistics hub for Jubbaland.



Future site of SKA camp build in Kismayo



Equipment yard

Baidoa Solar Project

We are excited to announce that SKA is diversifying its energy portfolio by supporting Kube Energy's 2.8 MW solar project in Baidoa. Funded by the UN, the project is the first in a series of UN site conversions in Somalia as it works toward achieving the Sustainable Development Goal 7 by

2030. SKA has been playing a crucial role in making this project a reality. We have already cleared, forwarded, and stored the first technical components in Mogadishu, and our team is set to further assist Kube Energy with the installation, commissioning, and operation of the solar farm in Baidoa.



SKA take possession of the first Solar Panels



A small scale African Solar Park

FOB Construction course and Plant Operators course

The situation in Baidoa is starting to progress rather well. We have seen a vast improvement in the camp infrastructure and secured new clients – the UN for the Toyota workshop and the WFP for a 12-month contract for 4 rooms in the life support camp. We have continued our support for Operation Tangham and the UKSTAT team with the Forward Operating Base Construction course and the Plant Operators course conducted by tutors from Artios Global over a period of 6 weeks. They provided a fantastic insight into planning, constructing and defending forward defensive positions, and

will undoubtedly save lives in future offensive operations in the Bay area. The courses were highly praised by both the British and the Somali military command. The closing address and certification ceremony were attended by the head of mission to Somalia Lieutenant General Sir Roland Walker and the UK Ambassador to Somalia. Looking forward, we're excited to announce our plans to expand the SKA Baidoa compound, which will involve a significant uplift to staff and client rooms, and improved dining and kitchen facilities.



Receiving course completion certificates from Lt Gen Walker



Adi Redfearn with the course attendees

New Pool

SKA in Somalia is gearing up for an exciting year ahead with the completion of the new pool in Q2 of 2023. This new addition to our services will be the most exceptional facility in the country, offering a luxurious experience for clients and employees alike. With more accommodation space than ever before, our occupancy rate in Q1 2023 has already reached an impressive average of over 90%. We understand the importance of attracting clients, and this improvement is a meaningful step forward. It's safe to say that 2023 is shaping up to be an exciting year!

Model of the new pool



Farewell PAE

On Wednesday, 15 Mar 2023, SKA Somalia held a farewell BBQ for UNOPS and the departing team from Pacific Architects and Engineers by providing security and catering arrangements. The VIP guests were impressed with the

professionalism of Dominique's security team and the high level of food quality served by Americo's catering team and expressed gratitude for organizing such a memorable evening.



Farewell evening

IT'S CONFERENCE SEASON

The onset of 2023 has witnessed a significant drive for new business led personally by the CEO. Establishing new relationships is pivotal to expanding market prospects, and SKA has actively participated in numerous conferences in Europe and the Middle East in the last 3 months.

PROUD MEMBER OF



ISOA Conference

Abu Dhabi, 14 – 16 February

International Stability Operations Association (ISOA) is the only worldwide association exclusively focused on effectively representing the stability sector. ISOA members, like SKA, work together with key organizations and government policymakers through partnerships, engagement, and advocacy, with the shared objective of promoting long-term stability and growth in the world's most volatile regions. SKA's team, led by the CEO, attended the ISOA Ukraine Conference last year and the Middle East Conference this year, meeting many friends and rekindling long-standing relationships. Networking with industry peers and colleagues is starting to bear fruit in the form of new business contracts and agreements with more to come.

Attendees of the ISOA Conference



Rebuild Ukraine Conference

Warsaw, 15 – 16 February



Ukraine Communities Forum

Also in February, SVP Pete Turner and our newly joined Marketing Manager, Oleh Poshelyuzhnyy travelled to Warsaw, Poland to attend the Rebuild Ukraine conference. The aim was to learn about Ukraine's ongoing efforts to reconstruct and modernize its public infrastructure, which has suffered extensively during the last 12 months of the Russia-Ukraine war. The cost of repairs is estimated in hundreds of billions of dollars, with dozens of power stations, airports and bridges being affected, as well as over 3,000 schools and hospitals and nearly 150,000 houses and apartment buildings destroyed. The conference brought together various European government officials, industry experts, and construction, energy and logistics companies,

to discuss the current state of affairs and explore potential business opportunities. Ukrainian municipalities made a significant effort to attract investments that would enhance the country's economic and social stability, while hundreds of companies, including SKA, promoted their capabilities that could contribute to the recovery efforts. Through the conference, the SKA team and Oleh in particular, who speaks Ukrainian, also gained valuable insight into the work of local self-governance bodies and had the opportunity to network with mayors, business partners and colleagues.

IDEX Defence Conference

Abu Dhabi, 20 – 24 February

The International Defence Exhibition (IDEX) is the largest defence conference in the region, occurring every two years. The theme this year was “Adaption, Exploration, Transformation: Reimagining Security, Society, and the Human Experience in an age of Disruption”, and was attended by over 1,800 different companies. A large team from SKA participated, hosted by HRH Sheikh Mohammed Bin Maktoum Bin Juma Al Maktoum, a member of the

running royal family of Dubai. The team meet with old friends and new partners and gained an understanding of the latest technologies and products. Of particular interest was the innovation in civilian armoured vehicles, which SKA employs in operations to ensure the safety of clients and staff. SKA made a significant investment to bring a brand-new fleet of the most highly protected vehicles (VR7) into Somalia and is currently importing them into the country.

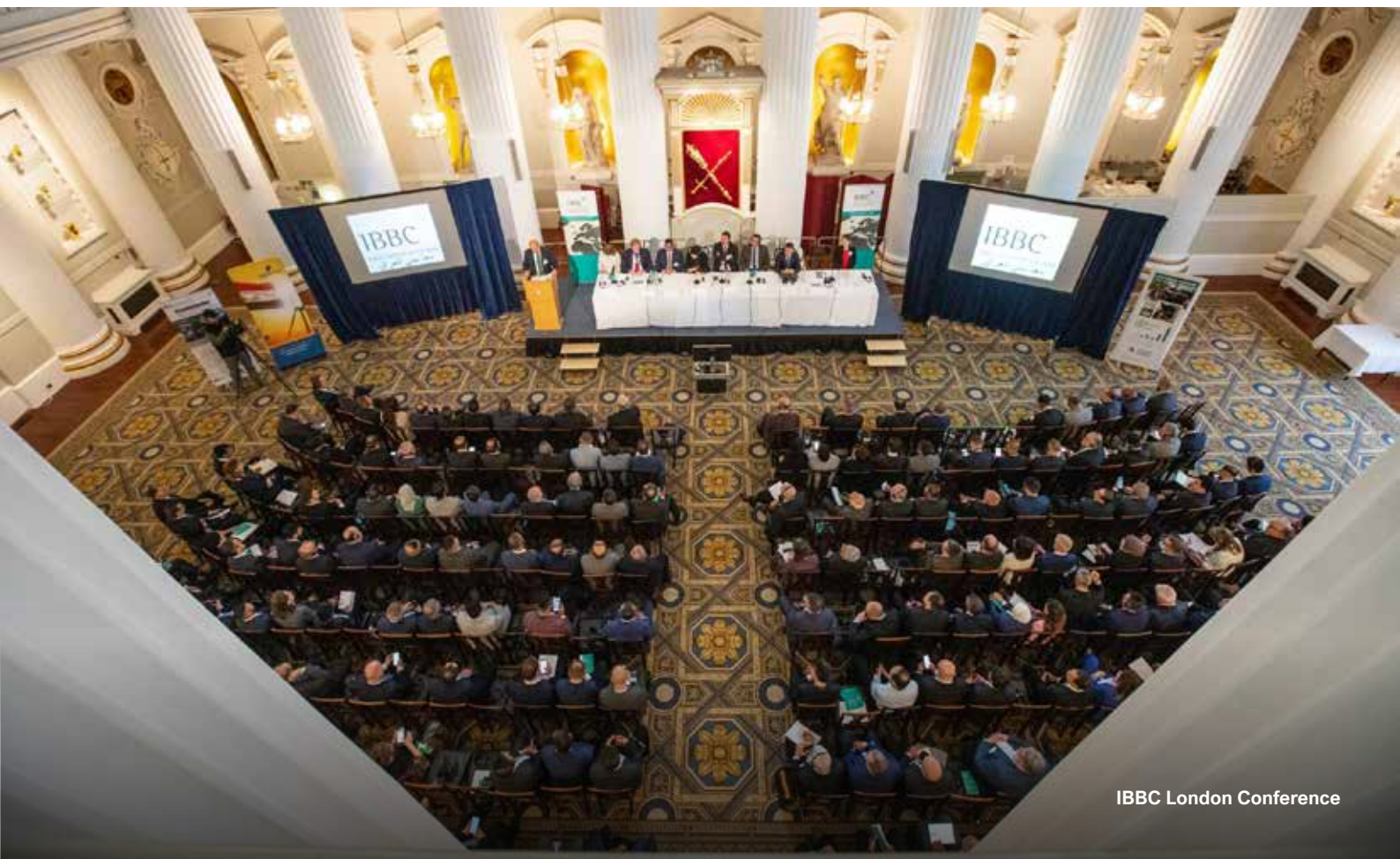


IBBC Council Meeting

London, 8 March

The Iraq Britain Business Council, of which SKA is a founding member, held its Annual Council Meeting in London this March. The IBBC has established itself as a powerful network comprised of some of the most important global corporations. With a robust calendar of events for the year, the IBBC aims to bring together British and Iraqi companies to foster trade, investment, and business to the

advantage of Iraq and the council members. The meeting welcomed over 20 members and served as a platform to set the agenda for 2023. This year's upcoming events include the London Conference scheduled for June and the Dubai Conference in December. SKA recognizes the value of participating in these events and always looks forward to connecting with other industry leaders.



IBBC London Conference



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