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February 2018

SKA Signs Dealership Agreement with Toyota

On 20 February 2018 SKA International Group signed an agreement with the Japanese vehicle manufacturer Toyota and as a result SKA is now the Official Toyota Dealer for Somalia.

The agreement was signed in Djibouti between SKA's CEO Mr. Mike Douglas and Mr. Luc Marill the MD of Toyota Marill who are the Toyota Distributor for East Africa. This agreement means that SKA, as an official dealer, will provide Sales, Service and Spare parts known as the "3 S's" to the Somalia market on behalf of Toyota.

Having Dealership status enables SKA to have direct access to Toyota storage sites around the region which enables fast delivery of vehicles for new Sales. In regard to Service SKA will conduct all pre-delivery vehicle inspections and most significantly will be the only service vendor in Somalia who can conduct the authorized Toyota servicing that is necessary for the first 3 years to maintain vehicle warrantee. In relation to Spares SKA will be the only certified company in Somalia that can sell genuine Toyota parts.



Mr. Mike Douglas and Mr. Luc Marill

SKA, who already has long experience maintaining Toyota vehicles in expeditionary locations, will upgrade the existing Mogadishu workshop to increase throughput capacity and to comply with Toyota global standards. They will also conduct a phased roll out of official Toyota service centres in other locations throughout the country.

This contract will have a positive impact on the Somali population as more Somali mechanics will be recruited then trained and certified to Toyota standards at official Toyota training centres in Uganda and Kenya. It will also provide benefits to local business and organisations as they will now for the first time have the confidence to buy new vehicles direct from the manufacturer rather than from an unofficial trader. They will also have the reassurance that only genuine Toyota parts will be used for servicing work and that this maintenance will be conducted by Somali citizens who have been trained and certified by Toyota.